



Geneva, June 12, 2025

To whom it may concern:

This is to acknowledge successful implementation of Track&Trace solution by SmartOne in the Republic of Azerbaijan. The system deployed by SmartOne can provide real-time information on:

- Volumes in the market (ranged by various categories)
- Volumes sold during any past period (ranged down to brands and economic operators)
- Change of the ownership across the supply chain

Additionally, the system deploys:

- Mobile application for the users with the functionality of checking whether the product is genuine or not, receiving additional information about the specifications of the product, etc.
- Enhanced functionality for Mobile Application for the Law enforcement agencies to verify genuineness of the products in the market and point of sales
- Enhances functionality of the Mobile Application for the tax authorities to verify compliance with the fiscal regime

Overall, the solution implemented by SmartOne in Azerbaijan helped to deploy a modern digital system and got rid of physical paper tax stamps, which were often counterfeited and forged. The solution provided enhanced tools to the authorities to effectively monitor the market and control it. Because the system has proven successful for the tobacco sector, it has been expanded towards other FMCG categories of goods.

We highly recommend the technical solution by SmartOne because of its flexibility, scalability and effectiveness.

Sincerely,

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